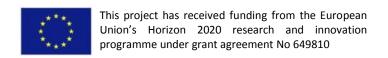


## TRAIN-TO-NZEB **Building Knowledge Hub (BKH)** Romania

INGREES INTERNATIONAL CONFERENCE ON NZEB 24 JANUARY 2018, PRAGUE

Narcisa Danila

**Business Development Group** 











### **BKH Romania: General outline**

- Planned as a network organization centred on the existing Centre for Energy Performance of Buildings within NIRD URBAN-INCERC
- Divided in: BKH Bucharest & BKH Brasov
- Current project support provided by partners BDG, FPIP (BKH Braşov) and other stakeholders / industry supporters



- **Experts & trainers**: in-house and external
- Course offer: in-house and in partnership

On-site workers

Technology demonstration

Theory. & Practical Training

Tech. consultancy, R&D

**Technology integration - nZEB** 

High level specialists, designers

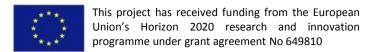
**Decision** makers













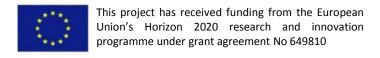
#### **BKH Romania offer**

#### **Training courses**

- "Certified Passive House Tradespersons" (NIRD URBAN-INCERC as PHI official training provider)
- "Certified Passive House Designers" (NIRD URBAN-INCERC and Romanian Chamber of Architects)
- "Installers of PV Systems" (FPIP based on the programme developed within the Intelligent Energy Europe PVTRIN project)
- "Legal Framework and Concepts for nZEB" training workshop for decision makers (NIRD URBAN-INCERC & FPIP)
  - + new training programs focused on nZEB knowledge and skills under development

#### The Consultancy & Research Department

a one-stop-shop department (OSS) for technical, administrative and financial consultations which is developed along with creating the demand and the development of the nZEB market.













### **Technical solutions**

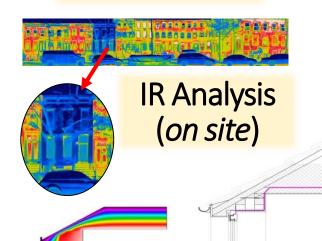
#### **BKH Bucharest**



Mechanical Ventilation with Heat Recovery



Integration of nZEB solutions



Simulation (numerical)



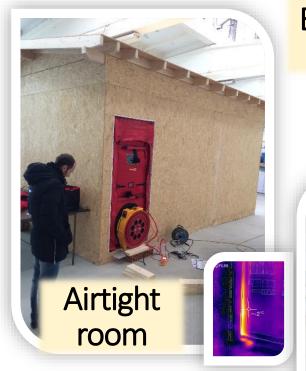








### **Technical solutions**





#### **BKH Bucharest**







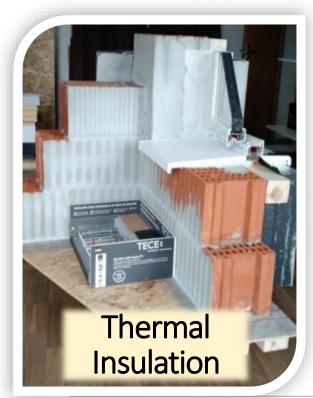






### **Technical solutions**

#### **BKH Brasov**



PV & Solar Thermal Systems

















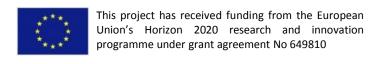
### **Market uptake: Barriers**

- In Romania. nZEB solutions cannot be considered affordable. the use of RES technologies in buildings - not yet common practice.
- There is a lack of knowledge in the construction sector and the "working anyway" principle is very common.
- nZEBs expected as a 'rarity' up to 2020, driven by few individual projects of interested private investors or a limited number of municipal projects.
- Skills gaps experienced by the building sector, Qualification / training schemes are generally not satisfactory / underdeveloped to face the challenge of effective nZEB implementation.
- !!! There is a need of changing the attitude of :
- **building owners** in order to ask for quality instead of lower price and to be more involved in the entire construction or thermal rehabilitation process,
- managers of construction companies to understand the importance of qualification level in relation to obtained quality, efficiency and productivity,
- **employees** to generate a more responsible attitude (e.g. by qualification)

















### **Market uptake: Solutions**



- to support the development of a healthy nZEB market
- for changing the attitude at both system (construction sector, decision makers ...), and individ. level (workers):
- by understanding physical and economic principles underlying the nZEB concept,
- by raising the level of competencies,
- by pursuing adequate and complete approach of the details and by assuming a responsible attitude oriented towards the comfort and health of building' occupants.









### Market uptake: Solutions

- The active marketing and communication campaigns are supporting the grow of the demand for nZEB training courses in Romania.
- The best way to promote the training courses is through the  $(\cdot)$  participants in high quality training process.
- Positive results will be seen in the near future and the demand will rise also with the approaching of the obligatory dates for legal introduction of the nZEB standard.













### Market uptake: Solutions



www.pro-nzeb.ro



#### Aim

To develop a collaboration framework to implement technological concepts and specific projects for promoting nearly zero energy buildings in Romania.

#### Key objective

**Construction market – R&D – public administration:** 

- Initiation and performance of joined activities to define and implement of research and development projects for nZEB,
- Creating the market conditions to ensure fulfilment of Romania's commitments for sustainable development and implementation of strategies for energy efficiency in the built environment.

#### Members





















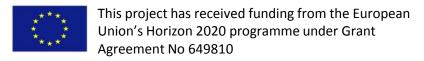






















#### **BKH RO Events 2017**

#### 2<sup>nd</sup> National Workshop in Brasov, 20th of January 2017







TTT Course, 8-9 February 2017, **Bucharest** 

**Visit of students and professors from University** of Catania, Italy and University of Architecture of Bucharest, April 2017









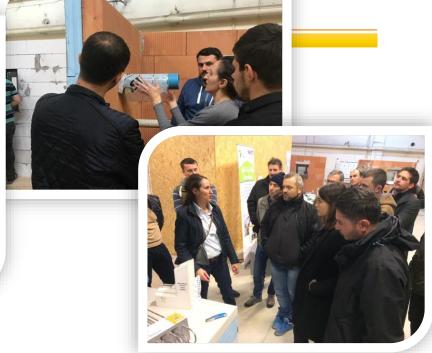


**BKH RO Events 2017** 

"Certified Passive House Tradesperson" training course









**'Photovoltaic Panels Installer" training course** (12 May - 30 June 2017) (26 June - 15 august 2017)









#### **BKH RO Events 2017**

**Training session for representatives of Home-Owners Associations** "Legal framework and concepts for nZEBs" (28 September 2017)





Training course "NZEB buildings – general specifications", in partnership with the Faculty of Construction in Brasov and XELLA company (9 November 2017)











### Participation in external events 2017

- Sustainable Development Conference,
  University of Ecology in Bucharest, 29 June 2017
- progRESsHEAT H2020 Project Workshop & Training Session for decision makers, Brasov, 6 July 2017
- ABRACADABRA Project 4th National Workshop, Brasov, 5 September 2017
- H2020 Fit-to-NZEB Project Launching Conference, Bucharest, 15 September 2017
- Conference on Sustainable Energy in Brasov, 19-20 October 2017
- CA EPBD Meeting & BUS Workshop in Bucharest, 24-25 October 2017



















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# Thank you!



The Building Knowledge HUB Romania



